

# BSNL EMPLOYEES UNION

Recognised Union in BSNL

(Registered Under Indian Trade Union Act 1926. Regn.No.4896)

CHQ:Dada Ghosh Bhawan, Opp. Shadipur Bus Depot., New Delhi – 110008

Email: bsnleuchq@gmail.com, website: bsnleu.in

P. Abhimanyu  
General Secretary

Phone: (O) 011-25705385  
Fax : 011- 25894862

BSNLEU/ 543 (CL)

11.07.2018

To

Shri Anupam Shrivastava,  
CMD BSNL,  
Bharat Sanchar Bhawan,  
Janpath, New Delhi – 110 001

Sir,

Sub: - **Re-engagement of the retrenched contract workers in marketing activities - req.**

Kindly recollect the discussion that we had with you on 06.07.2018, on the subject mentioned above.

As per the direction given by the BSNL Corporate Office, a good number of contract workers have been retrenched in the circles. This direction was given by the Corporate Office, keeping in view the financial crisis that the Company is presently undergoing. While implementing the direction of the Corporate Office, some circles have retrenched contract workers even to the extent of 30%. All of these retrenched contract workers have served in BSNL for 10 to 15 years.

In his interaction with the General Secretaries of the Recognised Unions and Associations on 11.06.2018, the CMD BSNL has made an appeal to the leaders, to unleash massive marketing and sales activities by the employees, with a view to overcome the severe shortage in cash flow, that the Company is facing. Taking the cue from the CMD BSNL, the All Unions and Associations of BSNL (AUAB), has decided in it's meeting held on 26.06.2018, to launch a movement called "**BSNL at your door steps**". According to this decision, the BSNL employees will involve themselves in massive marketing activities till the end of this financial year.

In the meeting held with the CMD BSNL on 06.07.2018, BSNLEU has made a suggestion that the contract workers whom the Company had retrenched, could be reengaged for the purpose of doing the marketing activities. Through this, the Company can sizeably increase it's revenue, while providing livelihood to the retrenched contract workers also. Thus, it will be a win-win situation for both the Company, as well as the retrenched contract workers.

It may kindly be recollected that the CMD BSNL responded very positively to the suggestion made by BSNLEU. Hence, we request that needful instructions may kindly issued to the field units, for taking back the retrenched contract workers, for the purpose of reengagement in marketing activities. We hope that needful action would be taken on this issue, without delay.

Thanking you,

Yours sincerely,



[P.Abhimanyu]  
General Secretary

Copy to: Ms. Sujata T. Ray, Director (Finance) BSNL, Janpath, New Delhi – 110 001