



# भारतीय ट्रेड यूनियन केन्द्र

## CENTRE OF INDIAN TRADE UNIONS

K. HEMALATA  
President

TAPAN SEN, Ex-M.P.  
General Secretary

5<sup>th</sup> July 2024,  
New Delhi

To,  
**Shri Jyotiraditya M. Scindia ji,**  
**Hon'ble Minister for Communications,**  
**Sanchar Bhawan, 20, Ashoka Road,**  
**New Delhi- 110001.**

**Sub: Regarding Tariff hikes by Reliance Jio & Airtel & launching of BSNL's  
4G & 5G services**

**Dear Jyotiraditya Scindia ji,**

As per the recent media reports two leading telecom service providers, viz., Reliance Jio & Airtel have raised their Tariffs drastically. The Reliance Jio has hiked its tariff from 12% to 25% and Airtel has hiked its tariff from 11% to 21%. These tariffs will badly hit the common people while an additional operating profit of Rs.20000 crores may be generated to the Companies.

The Reliance Jio has made a net profit of Rs.20607 crores and Airtel has made a net Profit of Rs.7467 crores in the financial year 2023-24. Hence the statement of the companies that the tariff hike is intended at increasing their Average Revenue Per User (ARPU) is only a misleading statement. Hence the tariff hikes which will hurt the common people are totally unwarranted and have to be rolled back.

The government blatantly in a discriminatory form without providing a level playing field to BSNL has not permitted it to upgrade its existing 3G BTSs into 4G BTSs through software up gradation and has barred BSNL from procuring standard 4G equipments from global vendors on par with Reliance Jio & Airtel. Due to this 4G & 5G are not available with BSNL and it is not able to provide 4G & 5G services to its customers. Thereby the BSNL is handicapped from competing with private operators and restraining their arbitrary tariff hikes.

The non-availability of 4G & 5G services with BSNL has deprived its customers from high speed data service. This has compelled them to desert BSNL massively and to migrate to Reliance Jio & Airtel. The TRAI data reveals that in 2023-24 alone BSNL has lost 1.8 crore customers.

Hence the Center of Indian Trade Unions (CITU) urges the government to ensure BSNL's 4G launching expeditiously without further delay and enable timely up gradation of 4G service of BSNL into 5G service. Hope you appreciate that the BSNL equipped with 4G & 5G services will protect the interests of common people of this country from the arbitrary tariff hikes of profit mongering private telecom service providers. Hoping for early positive action.

**Thanking You,**

**With regards,**

**(Tapan Sen)**  
**General Secretary, CITU**